



Centre Stage Dance Academy

Classes held at St Peters & Norwood M: 0411 504 923

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2022 Class Fees

What do the fees include?? The class fees are all inclusive. There are no additional enrolment costs. All performance costumes are included as part of the class fees for those students who have attended all 4 terms of the year (additional costume fees will apply to students who have attended less than 4 terms of any class and wish to participate in the end of year performance). There is a small participation fee to be part of our Mid-Year and End of Year Performances. This participation fee will include any additional rehearsals, admittance to venue, video footage of the performance sent via email link and students will also receive a T-Shirt at the End of Year Performance. Further details are available closer to each performance. Any other costs are listed at the end of this information sheet.

Payment Option 1 - Monthly Fees (Preferred Option – Spreads Term Fees over 3 months)

- All Fees are to be paid via Direct Debit using the EziDebit system. Payments can be made from either your bank account or credit card. Monthly payment option is available only to Direct Debit payments.
- Each term is divided into 3 monthly payments i.e.

Term 1 – Jan 15 th , Feb 15 th , March 15 th	Term 3 – July 15 th , Aug 15 th , Sept 15 th
Term 2 – April 15 th , May 15 th , June 15 th	Term 4 – Oct 15 th , Nov 15 th , Dec 15 th
- There are no additional fees for our customers to use this service. However, if a payment is dishonoured, EziDebit will charge additional fees.
- If you commence classes, after the first payment date of the term you will be manually invoiced for the first payment which must be paid by cash, cheque, EFT or credit card as soon as possible. All other months will be direct debited.
- If you wish to change your classes for a future term (delete classes, add classes or swap classes), please advise us 7 days prior to the first payment becoming due for that Term, so that any adjustments can be made to your Direct Debit.
- All Fees are non-refundable.

Payment Option 2 – Term Fees (if not paying by Direct Debit):

- Term Payments may be made by Internet Transfer (bank details are on your invoice), can be made via credit card in person at the office or over the phone, or please place cash, cheque or money order into an envelope clearly marked with the student’s name and give to your teacher. Receipts and any change required will be distributed at class the following week.
- Invoices will be distributed to those paying via Option 2, 2 weeks prior to due date.
- An Early Bird Payment Discount (making it the equivalent fee of paying by Direct Debit) is available for Term Fees Paid in full by the end of the previous term (dates listed below), or 1 week after new students commencing classes.
- Term payments made after these dates, will not receive the Early Bird Discount
- All invoices must be paid by the end of week 2 of each term. A reminder will be sent after week 2 if payment has not been received with a late payment fee of \$20.00.
- Centre Stage Dance Academy has a strict “NO PAY, NO PLAY” policy. If fees remain unpaid after week 4, students will not be allowed to attend classes until fees have been paid in full (including late payment fees).
- Any fees and charges incurred by a third-party debt collection service will be applied to and incurred on top of the term fees and late fees.
- There are no payment plans available, if paying by the Term. You must pay via Direct Debit from either a Bank account or Credit Card, for monthly payment options.
- All fees are non-refundable.

Term 2022	Early Bird Discount -Date Payment Must Be Received by to Receive Early Bird Discount (End of Previous Term – except Term 1)	Due Date – Payment Must Be Made To Avoid Late Fee	“No Pay, No Play” – If payment is not made by this date, student will not be able to participate in classes until account is cleared
Term 1	Saturday 12 th February 2022	Saturday 24 th Feb 2022	Saturday 12 th March 2022
Term 2	Saturday 16 th April 2022	Saturday 7 th May 2022	Saturday 21 st May 2022
Term 3	Saturday 9 th July 2022	Saturday 30 th July 2022	Saturday 12 th August 2022
Term 4	Saturday 1 st October 2022	Saturday 22 nd Oct 2022	Saturday 5 th November 2022

2022 Fees – Individual Classes

Class Length	Term Fee (incl. enrolment fees)		Early Bird – 10% Discount Fee – payment due by the end of previous term (except Term 1)		Monthly Fee – Direct Debit – 3 Monthly fees per term (equivalent to Early Bird Rate)	
	First Class Enrolled in Per Term	Additional Classes Enrolled in Per Term	First Class Enrolled in Per Term	Additional Classes Enrolled in Per Term	First Class Enrolled in Per Term	Additional Classes Enrolled in Per Term
30 Minutes	\$149.00	\$120.00	\$134.10	\$108.00	\$44.70	\$36.00
45 Minutes	\$193.00	\$165.00	\$173.70	\$148.50	\$57.90	\$49.50
60 Minutes	\$238.00	\$210.00	\$214.20	\$189.00	\$71.40	\$63.00
75 Minutes	\$283.00	\$255.00	\$254.70	\$229.50	\$84.90	\$76.50
90 Minutes	\$331.00	\$304.00	\$297.90	\$273.60	\$99.30	\$96.80

2022 Fees – Packages

Package	Term Fee (incl. enrolment fees)	Early Bird – 10% Discount Fee – payment due by the end of previous term (except Term 1)	Monthly Fee – Direct Debit – 3 Monthly fees per term (equivalent to Early Bird Rate)
Primary/Junior – 3 Class Package Ballet/Jazz/Tap includes 1 x 45-minute class plus 2 x 30-minute classes Save - \$60.00	\$372.00	\$334.80	\$111.60
Primary/Junior – 4 Class Package Acro/Ballet/Jazz/Tap includes 2 x 45-minute classes plus 2 x 30-minute classes Save - \$120	\$478.00	\$430.20	\$143.40
Primary/Junior – 3 Class Package Musical Theatre/Contemporary/Hip Hop includes 3 x 45-minute classes Save - \$60.00	\$463.00	\$416.70	\$138.90
Primary/Junior – 7 Class Package Acro/Ballet/Jazz/Tap/Musical Theatre/Contemporary/Hip Hop includes 5 x 45-minute classes plus 2 x 30 minute classes Save - \$250.00	\$843.00	\$758.70	\$252.90
Teen/Advanced – 3 Class Package Ballet/Jazz/Tap includes 1 x 45-minute plus 2 x 60-minute classes Save - \$120.00	\$493.00	\$443.70	\$147.90
Teen/Advanced – 3 Class Package Musical Theatre/Contemporary/ Hip Hop includes 3 x 45-minute classes Save - \$60.00	\$463.00	\$416.70	\$138.90
Teen/Advanced – 4 Class Package Musical Theatre/Contemporary/ Hip Hop/Heels includes 4 x 45-minute classes Save - \$120.00	\$568.00	\$511.20	\$170.40
Teen/Advanced – 7 Class Package Ballet/Jazz/Tap/Musical Theatre/Contemporary/Hip Hop/Heels includes 2 x 60-minute classes plus 5 x 45-minute classes Save - \$350.00	\$923.00	\$830.70	\$276.90

Discounts

Exam Class Discounts – If a student is enrolled in a General Performance Class and then enrolls in an exam class of the same genre, the exam class/es are offered at 50% discount rate. Further discounts as below, do not apply to exam classes. 50% discount does not apply to enrolling in more than one General Performance Class of the same genre. In this case, the below discounts apply. Students must be enrolled in both a General Performance Class and an Exam Class in order to enter for an exam (Major Ballet Exams require extra classes to be entered – Speak to us for details)

No. of Students in the Family	1 st Class	2 nd Class	3 rd Class	4 th Class	5 th Class	6 th Class	7 th Class	8 th Class	9 th Class
1	As per above	As per above	10%	15%	20%	25%	30%	35%	40%
2	10%	10%	15%	20%	25%	30%	35%	40%	45%
3	15%	15%	20%	25%	30%	35%	40%	45%	50%
4	20%	20%	25%	30%	35%	40%	45%	50%	55%

Private Lessons

30 Minute Lessons	Term Fee (incl. enrolment fees)	Early Bird – 10% Discount Fee – payment due by the end of previous term (except Term 1)	Monthly Fee – Direct Debit – 3 Monthly fees per term (equivalent to Early Bird Rate)	Pay as you go rate – Per Lesson
Lessons May Be Shared	\$450.00	\$405.00	\$135.00	\$50.00

Adult Class Fees

(no costume fees etc. included)

Class	Term Fee (incl. enrolment fees)	Early Bird – 10% Discount Fee – payment due by the end of previous term (except Term 1)	Monthly Fee – Direct Debit – 3 Monthly fees per term (equivalent to Early Bird Rate)	5 Class Pass – Pre-pay and attend classes within a 6 month period	10 Class Pass – Pre-pay and attend classes within a 6 month period	Casual Rate – Per Class
60 Mins.	\$155.00	\$139.50	\$46.50	\$90.00	\$180.00	\$25.00

Additional Costs

Uniforms All Students require a Centre Stage Dance Academy uniform. You do not require this uniform, to attend a trial week of classes, however, you need to purchase this within the first 4 weeks of being enrolled.

Performances Whilst there are no additional costume fees for students to participate in our performances (Non-Performance Exam/Technique Classes, Pre-School Classes & Adult Fees are not inclusive of any performance costumes), parents may wish to purchase tickets for themselves, family & friends to watch our Mid-Year & End of Year Performances. The average ticket prices for these events are \$20 - \$32.50 for Adults & \$10.00 - \$15.00 for Children. These ticket purchases help to pay for the huge costs of theatres, technicians etc. required to run the performances. There is a small participation fee to be part of our Mid-Year and End of Year Performances. This participation fee will include any additional rehearsals, admittance to venue, video footage of the performance sent via email link and students will also receive a T-Shirt at the End of Year Performance. Further details are available closer to each performance.

Exams (these are non-compulsory) If your child would like to participate in dance examinations they are required to have uniforms & shoes in clean/as new condition. Exam Fees are payable to either CSTD or RAD (via us) to enter these. Costs of grades & styles examined vary. There may also be a few intensive workshops prior to exams. This information will be handed out prior to exam entries being placed. Please contact us for further information.

Competitions (these are non-compulsory) Some students may wish to have additional lessons in order to perform a solo/duo dance in a local competition (and generally also in the Mid-Year Performance). Other than the additional cost of private lessons, there are some entry fees and costs involved including extra costumes. If you are interested in these, please contact us for more information.